



**NEW CHAMBER MEMBERS SPEARHEAD "INTERPRETERS UNLIMITED"  
NATIONAL EXPANSION EFFORTS**

Philadelphia, Pa., May 18, 2010 - Interpreters Unlimited, a full-service language solutions company is expanding its business nationally and locating its East Coast regional office in Philadelphia.

David and Maria Stefan, returning native Philadelphians and Greater Philadelphia Chamber of Commerce members, will spearhead the national expansion efforts of Interpreters Unlimited, a 40 year old, privately held language services company, with West Coast and Midwest offices in San Diego, California and Little Rock, Arkansas, respectively. From courtrooms to classrooms, operating rooms to formal receptions, Interpreters Unlimited provides language experts in over 130 languages, including American and Spanish Sign Language. Its database of more than 7,000 interpreters nationally, works across the association, corporate, education, financial, government, healthcare, insurance, law enforcement and legal sectors.

Hailing from the management consulting and sports industries, the Stefan team's professional background cuts across the corporate, non-profit and international arenas. David has been an entrepreneur for 25 years, owning businesses in the executive search, insurance and real estate development industries. Maria is a Visiting Professor at a top-ranked European MBA program and a strategic consultant to organizations wanting to grow globally. Her experience includes serving as Executive Director of a major international national trade association and USA President of an international sports apparel and footwear company. Both are active in community affairs, with Maria serving as the PR Chair of the HBS Club of Philadelphia's Social Enterprise Initiative.

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“Our unique selling point is we offer the client flexibility, speed and quality in handling their face-to-face and telephonic interpretation needs and print and web-based document translation requirements,” said David Stefan. “We select a personalized project team for each assignment. And, through the company’s proprietary software system, the client has full transparency in scheduling, in searching interpreters and their ratings, in managing unexpected needs and in seeing their billing and payment history 24/7.”

“Our interpreters and translators are as fluent in English as they are in foreign languages and are certified in medical, financial, legal and business terminologies and practices.” added Maria Stefan. Both see the Philadelphia market as growing point of entry for international companies and a hub for many of the industries they serve, as well as providing easy accessibility to markets North and South. The rich and growing diversity of Philadelphia is also attractive in locating the business in the area.

According to industry market research sources, the language interpretation and translation business in the U.S. in 2009 was approximately \$5 billion, representing 42% of the world market, growing at approximately 11% annually. The global market is expected to be \$25 billion by 2013. The Stefans’ advised that as more and more companies are reaching out to foreign markets for customers and as more overseas companies are locating headquarters in the U.S., the translation sector has become an important economic player at the global level.

“As the new kid on the block on the East Coast, we are ready, willing and able to be of service to the community and have found the networking opportunities offered by the Greater Philadelphia Chamber of Commerce a door-opener to new client business. If Chamber members need multi-lingual language experts to serve their client-base, we can help,” say the Stefans’.

To schedule a meeting with David and/or Maria Stefan to discuss translation and interpretation needs and challenges, they can be reached through a telephone call or email.

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